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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING $0^{\circ}$	1/01/17 ANI	DENDING 12/31/17	
	MM/DD/YY	M	M/DD/YY
A. REG	ISTRANT IDENTIFICATIO	ON	
NAME OF BROKER-DEALER: HALEY S	ECURITIES, INC.	OF	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
10703 J STREET, SUITE 102			
	(No. and Street)		
OMAHA .	NE	6812	7.
(City)	(State)	(Zip Code	)
NAME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN REGAR		
SHIRLEY OVERLY		402-397-	
			ode – Telephone Numbe
B. ACC	DUNTANT IDENTIFICATION	ON	
INDEPENDENT PUBLIC ACCOUNTANT w	hose oninion is contained in this R	enort*	
	•	ороле	
HENJES, CONNER & WILLIAMS	Name - if individual, state last, first, midd	lle namel	
P.O. BOX 1528	SIOUX CITY	IA	51102
			(Zíp Code)
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant	· ·		•
Public Accountant			
Accountant not resident in Unite	ed States or any of its possessions.		
	FOR OFFICIAL USE ONLY		
•			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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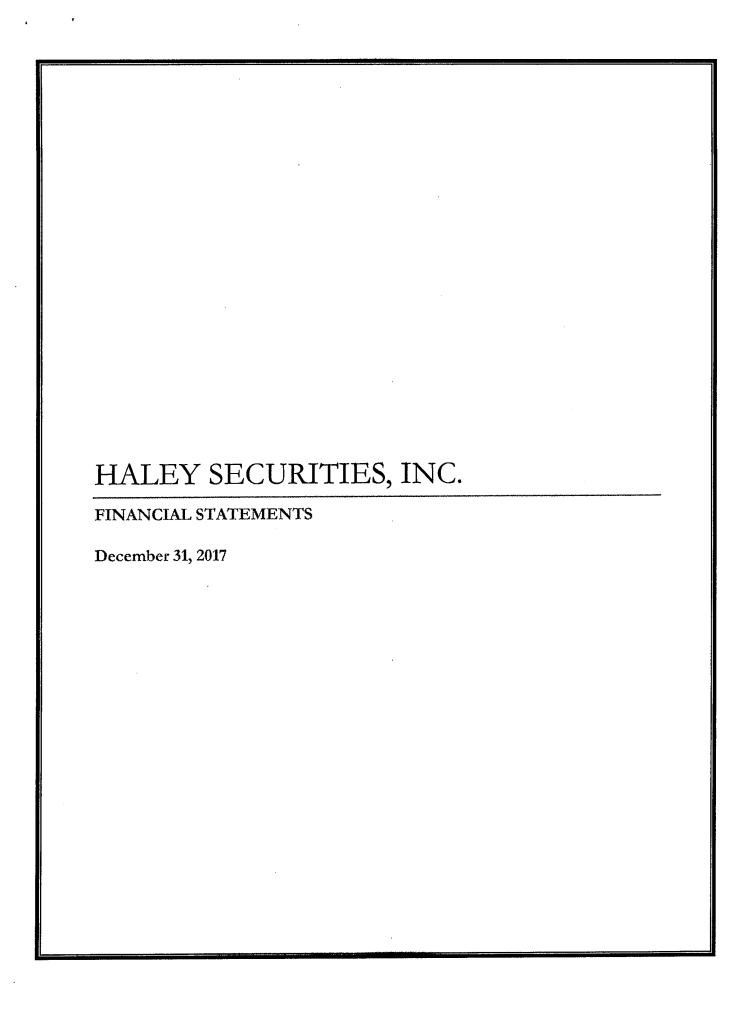
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36)

#### OATH OR AFFIRMATION

I, SHIRLEY OVERLY	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fin HALEY SECURITIES, INC.	ancial statement and supporting schedules pertaining to the firm of . as
of DECEMBER 31	, 20 17 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprieto classified solely as that of a customer, except as	r, principal officer or director has any proprietary interest in any account
N/A	
	Sheroug Occuly Signature
	PRESIDENT Title
Neather M. Surv Notary Public	GENERAL NOTARY-State of Nebraska HEATHER M. SILVA My Contm. Exp. Novembur 20, 2019
<ul> <li>(f) Statement of Changes in Liabilities Subset (g) Computation of Net Capital.</li> <li>(h) Computation for Determination of Reservation (i) Information Relating to the Possession (j) A Reconciliation, including appropriate Computation for Determination of the I</li> <li>(k) A Reconciliation between the audited a consolidation.</li> <li>(l) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental Report</li> </ul>	dition. Equity or Partners' or Sole Proprietors' Capital. Fordinated to Claims of Creditors.  Free Requirements Pursuant to Rule 15c3-3.  For Control Requirements Under Rule 15c3-3.  Explanation of the Computation of Net Capital Under Rule 15c3-1 and the Reserve Requirements Under Exhibit A of Rule 15c3-3.  Indicate the Computation of Rule 15c3-3.  Indicate the Reserve Requirements of Financial Condition with respect to methods of the Rule 15c3-3.
(n) A report describing any material inadequ	acies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



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> PH. (712) 277-3931 (800) 274-3931 FAX (712) 233-3431

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders Haley Securities, Inc. Omaha, Nebraska

#### Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of HALEY SECURITIES, INC. (a Nebraska S Corporation), as of December 31, 2017, and the related statements of operation, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and statement of cash flows for the year then ended, and the related notes and schedules (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Haley Securities, Inc. as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

These financial statements are the responsibility of Haley Securities, Inc.'s management. Our responsibility is to express an opinion on Haley Securities, Inc.'s financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States)(PCAOB) and are required to be independent with respect to Haley Securities, Inc. in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### **Supplemental Information**

The supplemental schedules on pages 12 through 15 have been subjected to audit procedures performed in conjunction with the audit of Haley Securities, Inc.'s financial statements. The supplemental information is the responsibility of Haley Securities, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental schedules are fairly stated, in all material respects, in relation to the financial statements as a whole.

Thenies Conner ?
Williams, Pc
Certified Public Accountants

We have served as Haley Securities, Inc.'s auditor since 2014.

Sioux City, Iowa February 16, 2018

# STATEMENT OF FINANCIAL CONDITION December 31, 2017

#### **ASSETS**

CURRENT ASSETS		
Cash and cash equivalents	\$	270,071
CRD - Escrow		1,849
Prepaid expenses		27,443
Total current assets		299,363
FURNITURE AND EQUIPMENT	,	
Furniture and equipment		34,857
Less accumulated depreciation		(23,071)
Net furniture and equipment		11,786
TOTAL ASSETS	\$	311,149
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	. \$	320
Accrued expenses		22,160
Total current liabilities		22,480
STOCKHOLDERS' EQUITY		
Common stock; \$1 par value; 10,000 shares authorized		
and 1,000 shares issued and outstanding		1,000
Retained earnings	<del>,</del>	287,669
Total stockholders' equity		288,669
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	311,149

### STATEMENT OF OPERATIONS

Year Ended December 31, 2017

REVENUES	
Placement fees	\$ 2,496,420
EXPENSES	
Commissions	1,386,900
Computer services	2,825
Continuing education	2,410
Dues and subscriptions	-
Employee benefits	54,948
Equipment rental	3,207
Insurance	36,175
Licenses and permits	18,909
Meals and lodging	1,864
Miscellaneous	2,060
Office	3,137
Salary	420,432
Professional fees	67,177
Rent	12,971
Taxes - payroll	76,113
Taxes - other	620
Travel and entertainment	1,611
Utilities	19,551
Depreciation	4,715
Contributions	2,433
Total expenses	2,118,058
NET INCOME	\$ 378,362

# STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY Year Ended December 31, 2017

	Issued Shares	_	ommon Stock	 Paid-In Capital	Retained Earnings	Sto	ckholders' Equity
December 31, 2016	1,000	\$	1,000	\$ -	\$ 314,007	\$	315,007
Net income Shareholder distributions	-		<u>-</u>	 -	378,362 (404,700)		378,362 (404,700)
December 31, 2017	1,000	\$	1,000	\$ _	\$ 287,669	\$	288,669

STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS Year Ended December 31, 2017

Subordinated Liabilities, December 31, 2016	\$ -	
Increases	-	
Decreases		_
Subordinated Liabilities, December 31, 2017	\$ -	

### STATEMENT OF CASH FLOWS

Year Ended December 31, 2017

CASH FLOWS FROM OPERATING ACTIVITIES		
Net Income	\$	378,362
Adjustments to reconcile net profit to net cash provided by		
operating activities		
Depreciation		4,715
Decrease in receivable - other		34,200
Decrease in CRD - Escrow		1,321
Decrease in prepaid expenses		74
Decrease in accounts payable		(19,278)
Decrease in accrued expenses		(1,792)
Net cash provided by operating activities		397,602
CASH FLOWS FROM FINANCING ACTIVITIES		
Shareholder draws		(404,700)
Net cash used by financing activities		(404,700)
NET DECREASE IN CASH		(7,098)
Cash and Cash Equivalents, Beginning of the Year		277,169
Cash and Cash Equivalents, End of the Year	<u>\$</u>	270,071
Supplemental Disclosure of Cash Flow Information		
Cash paid for interest	\$	_
Cash paid for taxes	<u>\$</u>	

#### Notes to Financial Statements

#### NOTE A NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Haley Securities, Inc. and notes are representations of the Company's management, who are responsible for the integrity and objectivity of the financial statements. These accounting policies conform to accounting policies generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

#### Nature of Activity

Haley Securities, Inc. is a Nebraska S Corporation that operates as a registered broker-dealer and acts as an agent in the sale of real estate interests for limited partnerships in which the Company's stockholders are a partner or manager. It is regulated by the Securities Exchange Commission (SEC) and is under the jurisdiction of FINRA (Financial Industry Regulatory Authority). FINRA is the largest independent regulator for all securities firms doing business in the United States.

#### Basis of Accounting

The Company prepares its financial statements on the accrual basis using generally accepted accounting principles.

#### Revenue Recognition

The Company recognizes commission revenue when the real estate limited partnership accepts the completed application of the investor, has ensured that the investor meets the qualification standards required by the SEC and has posted the investor's funds to an ownership interest which happens twice per month. At that point the revenue has been earned by the Company.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Furniture and Equipment

Furniture and equipment are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets. When property and equipment are retired or otherwise disposed of, the related cost and accumulated depreciation are removed from the respective accounts, and any resulting gain or loss on disposition is reflected in operations. Repairs and maintenance are expensed as incurred. Expenditures for additions, improvements and replacements are capitalized. Depreciation expense for the year ended December 31, 2017 was \$4,715.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all time deposits, certificates of deposit, and highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### Compensated Absences

Full-time year round employees are entitled to paid vacations depending on the length of service and other factors. Accrued vacation pay at December 31, 2017 was deemed immaterial and not accrued.

#### Notes to Financial Statements

## NOTE A NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES – (Continued)

#### **Income Taxes**

The Company elected to be taxed under the provisions of subchapter S of the Internal Revenue Code. The income of the Company is passed through to the individual shareholder who report it on their personal tax returns. Therefore, there is no provision or liability for federal or state income taxes reflected in these financial statements. The income allocable to each shareholder is subject to examination by federal and state taxing authorities. In the event of an examination of the income tax returns, the tax liability of the shareholders could be changed if an adjustment in the income is ultimately determined by the taxing authorities.

Certain transactions of the Company may be subject to accounting methods for income tax purposes that differ significantly from the accounting methods used in preparing the financial statements in the accordance with generally accepted accounting principles. Accordingly, the taxable income of the Company reported for income tax purposes may differ from net income in these financial statements.

The Company has adopted the provisions of FASB ASC 740-10, "Accounting for Uncertain Tax Positions". The Company will record a liability for uncertain tax positions when it is probable that a loss has been incurred and the amount can be reasonably estimated. The Company continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings. The Company's evaluation revealed no tax positions that would have a material impact on the financial statements. The Company does not believe that any reasonably possible changes will occur within the next twelve months that will have a material impact on the financial statements.

No interest or penalties have been accrued for the year ended December 31, 2017. The federal and state income tax returns of the Company for 2016, 2015, and 2014 are subject to examination by the IRS and state taxing authorities, generally for 3 years after they are filed.

#### NOTE B NET CAPITAL REQUIREMENTS

The Company, as a registered broker-dealer, is subject to the Uniform Net Capital Rule (Rule 15c3-1) of the Securities Exchange Act of 1934. This rule requires the Company to maintain net capital of at least \$5,000 or 6 and 2/3 percent of "aggregate indebtedness", whichever is greater. In addition, the Company is not permitted to exceed a ratio of aggregate indebtedness to net capital of 15 to 1, both as defined in the Rule. At December 31, 2017 the Company had net capital of \$247,591 which was \$242,591 in excess of its requirement. The Company's ratio of aggregate indebtedness to net capital was .0908 to 1 at December 31, 2017.

#### NOTE C RELATED PARTY TRANSACTIONS

The Company subleases their copier and postage meter to Haley Communities Limited Partnership Fund No. 1, Haley Communities Limited Partnership Fund No. 2, Haley Communities Limited Partnership Fund No. 3, Haley Associates Limited Partnership, and Haley Real Estate Group. They also charge these entities for office supplies. Haley Communities Limited Partnership Fund No. 1, Haley Communities Limited Partnership Fund No. 2, Haley Communities Limited Partnership Fund No. 4 and Haley Associates Limited Partnership are charged for services rendered. The Company is included in Dial Equities, Inc.'s health insurance, and 401(k) plans. The Company also leases office phone from Dial Equities, Inc. Total rent paid to the entity was \$120 during the year ended December 31, 2017. The Company leases office space from Blue Moon HC3, LLC. Total rent paid to that entity was \$7,415 plus common area maintenance fees of \$5,437 during the year ended December 31, 2017.

#### Notes to Financial Statements

#### NOTE C RELATED PARTY TRANSACTIONS – (Continued)

Related party payments or (reimbursements) for the year ended December 31, 2017:

Haley Communities Limited Partnership Fund No. 1	\$ (16,603)
Haley Communities Limited Partnership Fund No. 2	(16,710)
Haley Communities Limited Partnership Fund No. 3	(29,024)
Haley Communities Limited Partnership Fund No. 4	(5,000)
Blue Moon HC3, LLC	13,050
Haley Associates LTD	(28,362)
Haley Real Estate Group	(3,237)
DEI Communities	36,822
Net related party reimbursements	\$ (49,064)

One or more shareholders of the Company are affiliated with Haley Communities Limited Partnership Fund No. 1, Haley Communities Limited Partnership Fund No. 2, Haley Communities Limited Partnership Fund No. 3, Haley Communities Limited Partnership Fund No. 4, Haley Associates Limited Partnership, and Haley Real Estate Group through common ownership. Haley Communities Limited Partnership Fund No. 3 and Haley Communities Limited Partnership Fund No. 4 paid placement fees of 9% for all equity raised by the Company in 2017. The placement fees (revenue) earned by the Company for the year ended December 31, 2017 from Haley Communities Limited Partnership Fund No. 3 and Haley Communities Limited Partnership Fund No. 4 was \$1,667,430 and \$828,990, respectively.

#### NOTE D CONCENTRATIONS

All placement fees were generated from equity raises completed for Haley Communities Limited Partnership Fund No. 3 and Haley Communities Limited Partnership No. 4 for the year ended December 31, 2017 (see Note C). The Company's cash balances are in two financial institutions. The Federal Deposit Insurance Corporation insures balances up to \$250,000. At times the balances in the Company's accounts may exceed this limit. The Company is also a member of the Securities Investor Protection Corporation (SIPC), a nonprofit organization that assists investors when a brokerage firm closes due to bankruptcy or other financial difficulties. SIPC works to return customers' cash, stock, and other securities, and other customer property that may be missing from their account. It does not cover individuals who sold worthless stocks and other securities but rather helps customers when stocks and other securities are stolen or put at risk when a brokerage fails for other reasons. Securities in accounts transacted by the Company are protected in accordance with SIPC rules up to \$500,000 including \$250,000 cash.

#### NOTE E RESTRICTED CASH

The CRD – Escrow account contains restricted cash used to pay for new or renewal licensing fees to federal and state agencies.

#### Notes to Financial Statements

#### NOTE F COMMITMENTS

The Company leases its office space, copier and a postage meter. The office space is leased from a related party as discussed in Note C. Future minimum rental commitments under these non-cancellable leases are as follows as of December 31, 2017:

For the Year Ending December 31,	ing December 31, Office Lease		Copier Lease		Pos	stage Meter
2018	\$	5,561	\$	5,484	\$	836
2019		-		5,484		836
2020		_		5,484		836
2021		_		5,484		836
2022		<b>-</b> '		2,742		836
2023		-		-		209
Total	\$	5,561	\$	24,678	\$	4,389

#### NOTE G EMPLOYEE BENEFIT PLAN

The Company has a qualified 401(k) plan which covers substantially all employees meeting certain eligibility requirements. Participants may contribute a portion of their compensation to the plan, up to the maximum amount permitted under Section 401(k) of the Internal Revenue Code. The Company matches the employee contributions up to 4% of eligible wages. The Company's matching contribution was \$45,012 for the year ended December 31, 2017 and is included in employee benefits on the statement of operations.

#### NOTE H SUBSEQUENT EVENTS

The Company has evaluated transactions and events that could impact the financial statements for the year ended December 31, 2017 through February 16, 2018, which is the date the financial statements were issued. There were no subsequent events requiring disclosure or recognition in the financial statements.

# SUPPLEMENTAL SCHEDULES

# COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL IN ACCORDANCE WITH RULE 15c3-1

December 31, 2017

		Sc	hedule I
Aggregate Indebtedness			
Total Liabilities		\$	22,480
Total Aggregate Indebtedness			22,480
Net Capital			
Credit items			
Common stock	\$ 1,000		
Additional paid-in capital	_		
Retained earnings	 287,669		288,669
Deduct Nonallowable Assets			
Property and other assets, net of			
accumulated depreciation	11,786		
Prepaid and other assets	 29,292		41,078
Net Capital		\$	247,591
Capital Requirements			
Minimum dollar requirements		\$	5,000
Net Capital exceeding requirements			242,591
Net Capital		\$	247,591
Percentage of Aggregate Indebtedness			
to Net Capital			9.08%
•			

RECONCILIATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS PER AUDIT REPORT TO CLIENT'S FOCUS REPORT December 31, 2017

	Schedule II		
Aggregate indebtedness per Audit report	\$	22,480	
Aggregate indebtedness per FOCUS report	<del></del>	22,480	
Difference	\$	<u>-</u>	
Net capital per Audit report	\$	247,591	
Net capital per FOCUS report		247,591	
Difference	\$	-	

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS December 31, 2017

Schedule III

This firm claims exemption to SEC Rule 15c3-3 pursuant to subparagraph (k)(2)(i).

The firm met the provisions of SEC Rule 15c3-3 (k)(2)(i) throughout the year ended December 31, 2017 without exception.

# COMPUTATION OF RESERVE REQUIREMENT December 31, 2017

Schedule IV

This firm claims exemption to SEC Rule 15c3-3 pursuant to subparagraph (k)(2)(i).

The firm met the provisions of SEC Rule 15c3-3 (k)(2)(i) throughout the year ended December 31, 2017 without exception.



800 FRANCES BUILDING 505 FIFTH STREET P.O. BOX 1528 SIOUX CITY, IOWA 51102 PH. (712) 277-3931 (800) 274-3931 FAX (712) 233-3431

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Haley Securities, Inc.

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Haley Securities, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Haley Securities, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3 (k)(2)(i) Special Account for the Exclusive Benefit of Customers (exemption provisions) and (2) Haley Securities, Inc. stated that Haley Securities, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Haley Securities, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Haley Securities, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

\*\*Jdenja Communication\*\*

Certified Public Accountants

Sioux City, Iowa February 16, 2018



Member FINRA 10703 J St. Ste 102 Omaha, NE 68127 (402) 397-0780

#### Haley Securities, Inc.'s Exemption Report

Haley Securities, Inc. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. § 240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. § 240-15c3-3 under the following provisions of 17 C.F.R. § 240-15c3-3 (k) (2) (i).
- (2) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k) throughout the most recent fiscal year without exception.

Haley Securities, Inc.

I, Shirley Overly, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

By:	Shirley Owerly	
Title:_	President	
	ALCO DE LA CASA	

February 16, 2018